



Ocean Rate Bulletin

Frozen Poultry (EC):

Total TEU/FEU:

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charleston, SC; Houston, TX; Norfolk, VA; Savannah, GA; and, Wilmington, NC.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 1999. Source: PIERIS, March 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERIS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for May 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERIS as "poultry, chiefly fresh and frozen."

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Atlantic/Gulf Ports To Busan, South Korea

Frozen Poultry (EC)

Monthly Market Share For: March 1999

Month\Year: 79\248

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	46%	60%	25 Days	\$150.00									\$3,150
Hanjin	28%	22%	26 Days ¹²										
Cho Yang	18%	6%	26 Days ¹²	\$130.00									\$2,730
Maersk	5%	6%	28 Days	\$3,600 ¹									\$3,600
Hyundai	3%	1%	32 Days	\$153.00									\$3,213
Zim Line	1%	0%	35 Days ¹²	\$118.00								22.5 KT	\$2,655
Mitsui OSK	0%	5%	25 Days	\$153.00									\$3,213

1 Rate is per container

12 Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To Gdynia, Poland

Frozen Poultry (EC)

Monthly Market Share For: March 1999

Month\Year: 6\22

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	67%	91%		\$169.00				\$500 ¹					\$4,049
Mediterranean	33%	9%											

¹ Rate is per container

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Atlantic/Gulf Ports To Hong Kong

Frozen Poultry (EC)

Monthly Market Share For: March 1999

Month\Year: 1,115\3,209

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	15%	11%	19 Days	\$2,800 ¹									\$2,800
Maersk	14%	15%	26 Days	\$2,800 ¹									\$2,800
Hanjin	13%	13%	31 Days ¹²	\$118.00									\$2,478
NYK Line	13%	12%	24 Days	\$118.00									\$2,478
OOCL	10%	6%	17 Days	\$229.00									\$4,809
Zim Line	7%	6%	31 Days ¹²	\$118.00								22.5 KT	\$2,655
Mitsui OSK	5%	8%	24 Days	\$118.00									\$2,478
Evergreen	5%	8%	28 Days	\$118.00									\$2,478
P&O Nedlloyd	5%	6%	24 Days										
Hapag-Lloyd	4%	3%	23 Days ¹²	\$125.00									\$2,625
Yang Ming	3%	4%	28 Days										
Cho Yang	2%	2%	31 Days	\$122.00									\$2,562
Hyundai	1%	3%		\$118.00									\$2,478
COSCO	1%	1%	37 Days										

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To Keelung, Taiwan

Frozen Poultry (EC)

Monthly Market Share For: March 1999

Month\Year: 1\8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	38%	30 Days	\$130.00			5%						\$2,867
Maersk	0%	50%	29 Days	\$2,830			5%						\$2,972
Cho Yang	0%	13%	35 Days										

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Atlantic/Gulf Ports To Manila, Philippines

Frozen Poultry (EC)

Monthly Market Share For: March 1999

Month\Year: 23\111

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Zim Line	65%	20%	39 Days	\$3,360 ¹									\$3,360
Maersk	26%	13%	30 Days	\$3,160 ¹						\$200 ¹			\$3,180
Evergreen	4%	31%	32 Days	\$175.00									\$3,675
Hanjin	4%	6%	30 Days ¹²	\$175.00									\$3,675
COSCO	0%	14%		\$175.00									\$3,675
Hapag-Lloyd	0%	14%	28 Days	\$175.00									\$3,675

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To PT Kelang, Malaysia

Frozen Poultry (EC)

Monthly Market Share For: March 1999

Month\Year: 14\17

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	43%	47%	35 Days	\$346.00									\$5,166
NYK Line	36%	29%	32 Days	\$246.00									\$5,166
APL	21%	18%	31 Days	\$120.00			5%						\$2,646
P&O Nedlloyd	0%	6%	28 Days										

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Atlantic/Gulf Ports To Singapore

Frozen Poultry (EC)

Monthly Market Share For: March 1999

Month\Year: 24\96

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	46%	46%	22 Days										
Hanjin	29%	11%	37 Days ¹²	\$134.00									\$2,814
Cho Yang	4%	19%											
Maersk	4%	3%	29 Days	\$3,160			10%						\$3,476
COSCO	4%	1%	30 Days	\$134.00									\$2,814
Sea-Land	0%	14%	26 Days	\$3,550			10%						\$3,900

12 Transit time is based on departure from Savannah, GA.

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Atlantic/Gulf Ports To Tallinn, Estonia

Frozen Poultry (EC)

Monthly Market Share For: March 1999

Month\Year: 1\4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	100%	50%											
Maersk	0%	50%	23 Days										

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Atlantic/Gulf Ports To Thessalaniki, Greece

Frozen Poultry (EC)

Monthly Market Share For: March 1999

Month\Year: 73\131

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	42%	44%	24 Days	\$3,250			10%		\$250				\$3,825
Zim Line	34%	42%		\$2,900 ¹				\$600 ¹					\$3,500
United Arab	23%	14%											

¹ Rate is per container

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Atlantic/Gulf Ports To Tokyo, Japan

Frozen Poultry (EC)

Monthly Market Share For: March 1999

Month\Year: 26\109

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	42%	50%	24 Days	\$106.00			43%						\$3,183
OOCL	35%	8%	18 Days	\$131.00			43%						\$3,934
Hanjin	15%	5%	41 Days ¹²	\$118.00									\$2,478
NYK Line	4%	21%	24 Days	\$106.00			43%						\$3,183
Maersk	4%	7%	22 Days	\$2,500			43%						\$3,575
APL	0%	8%	22 Days	\$131.00			43%						\$3,934

12 Transit time is based on departure from Savannah, GA.